

**Personal Evangelism Assessment for \_\_\_\_\_**

Answer each question according to whether or not you think the statement accurately applies to you. Do not spend a lot of time thinking about each statement. Go with your immediate reaction or gut feeling.

Use the following scale:

3	Very much like me – true 75% of the time
2	Somewhat like me – true 50% of the time
1	Very little like me – true 25% of the time
0	Not at all like me – never true

\_\_\_ 1. In conversations, I like to speak my mind without much small talk or beating around the bush.

\_\_\_ 2. I have a hard time getting out of bookstores or libraries without getting a lot of books.

\_\_\_ 3. I often tell stories about my personal experiences in order to illustrate my point.

\_\_\_ 4. I am a people person who believes friendship is one of the most important things in life.

\_\_\_ 5. When I make plans to do things, I really like including or adding new people.

\_\_\_ 6. I see needs in people's lives that others often overlook.

\_\_\_ 7. I do not shy away from putting a person on the spot in a conversation when I think it is necessary.

\_\_\_ 8. I tend to analyze things and think things through.

\_\_\_ 9. I often identify with others by using phrases like "I used to think that, too" or "I have felt that way before."

\_\_\_ 10. People tell me that I make new friends easily.

\_\_\_ 11. To be honest, even if I know the answers, I would rather have someone else who I think is more knowledgeable explain things to others.

\_\_\_ 12. Help other people in tangible ways helps me feel good.

\_\_\_ 13. I believe in being completely truthful with my friends. I do not have a problem confronting my friends with the truth, even if it could hurt the relationship.

\_\_\_ 14. In conversations, I like to ask people questions about what they believe and why they believe it.

\_\_\_ 15. When I tell stories, I find people are interested in what I say and the way I say it.

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\_\_\_ 16. I would rather talk to people about what is going on in their lives than discuss and discover the details of their beliefs.

\_\_\_ 17. If I knew of a good event that my friends would enjoy, I would rally work hard to get them to attend it with me.

\_\_\_ 18. I prefer to express love through my actions rather than through my words.

\_\_\_ 19. I believe that real love often means telling the truth, even when it hurts.

\_\_\_ 20. I enjoy discussions and debates on difficult questions and controversial issues.

\_\_\_ 21. I intentionally share my mistakes with others when it will help them relate to the solutions I have found and hopefully avoid making the same errors.

\_\_\_ 22. I prefer getting into discussions concerning a person's life before dealing with the details of his or her beliefs.

\_\_\_ 23. I tend to go to events with other people whom I have actually invited.

\_\_\_ 24. I believe that showing people I care through my actions will make them more likely to listen to what I have to say.

\_\_\_ 25. A motto that would fit me is, "Make a difference or make a mess, but do something."

\_\_\_ 26. I often get frustrated with people when they use weak arguments or poor logic.

\_\_\_ 27. People seem interested in hearing stories about the things that have happened in my life.

\_\_\_ 28. I enjoy long talks as well as long walks with my friends.

\_\_\_ 29. Often when I read, hear, or see something that I really like, I immediately think of the other people I know who would enjoy it, appreciate it, or get something out of it.

\_\_\_ 30. I feel more comfortable doing something practical for some than getting into philosophical discussions.

\_\_\_ 31. I sometimes get into trouble for the abrupt and insensitive way I interact with others.

\_\_\_ 32. I like to get at the underlying reasons for the opinions people hold and why they believe the things they do.

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\_\_\_\_ 33. Thinking about what has happened in my life really makes me want to tell others about it.

\_\_\_\_ 34. People generally consider me to be a friendly, sensitive, and caring kind of person.

\_\_\_\_ 35. A highlight of my week would be to go somewhere special and invite someone to go along with me.

\_\_\_\_ 36. I'd rather work with my hands than with my head.

Transfer each statement's value to the grid provided below, totaling each column from top to bottom and then a cumulative total from left to right.

	Style 1	Style 2	Style 3	Style 4	Style 5	Style 6	
	1.	2.	3.	4.	5.	6.	
	7.	8.	9.	10.	11.	12.	
	13.	14.	15.	16.	17.	18.	
	19.	20.	21.	22.	23.	24.	
	25.	26.	27.	28.	29.	30.	
	31.	32.	33.	34.	35.	36.	
<b>Totals</b>	-----	-----	-----	-----	-----	-----	=====

Note: This assessment was adapted from *Got Style?: Personality-Based Evangelism* by Jeffrey Johnson and Patricia G. Duckworth, Valley Forge, PA: Judson Press, 2009, pages 111-115.